

Detroit Nonprofit Day: Incorporating Scenario Planning Into the Budgeting Process

Workshop Description and Facilitator Information

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For many nonprofits, the severity of impacts from the pandemic meant having to update their financial picture on a weekly and sometimes daily basis. As budgeting and budget monitoring returns to a more predictable cycle, nonprofit leaders should be revisiting their budgets on a regular cadence. But they should approach the exercise through a lens that considers potential scenarios and accounts for the biggest risks to the overall budget, to programs, and to service delivery.

Learning objective: Through iterative scenario planning, learn how your nonprofit can assess potential financial impacts and consider how to mitigate those impacts long before critical decisions need to be made.

About the Facilitator



Dana Britto-Managing Director, BDO USA, LLP

Dana oversees BDO FMA's Midwest team and manages client delivery and relationship development while supporting local strategy development. She plays a role in managing key Midwest initiatives and leading both coaching and in-depth client engagements.

Her experience at BDO FMA includes overseeing and delivering extensive services in partnership with IFF including the MacArthur Arts & Culture Loan Fund, which provides consulting and loan financing for arts and culture organizations across Chicago, as well as the Chase Stronger Nonprofits Initiative, which serves organizations led by leaders of color across the Midwest.

Before joining the FMA team in 2015, Dana spent over six years at Nonprofit Finance Fund (NFF) providing loan financing and delivering customized client consultations and workshops to both funders and nonprofits—including business model assessments, financial projections, capitalization planning, and financial literacy coaching.

During her time there, she managed the administration of a \$1.1- million loan fund, led an initiative to provide financial technical assistance to arts organizations, and helped design an Excel tool and corresponding discussion guide for program officers at a national foundation.

Dana's prior experience also includes her tenure Homes for the Homeless, one of the largest providers of transitional housing in the country, where she supported the executive team in implementing reporting processes and requirements for NYC contracts.

BOARD AFFILIATIONS

Allied Media Projects, Board Treasurer 2nd Story, Board Member, Member of HR & Finance Committee

EDUCATION

B.A., Political Science, Amherst College